

November 5
S A T U R D A Y

Basics Workshop

"How IPATA can Benefit Your Pet Shipping Business"

07:30 AM	Workshop Registration	
07:30 - 08:00 AM	Welcome Coffee	<i>Sponsored by ... Bobbi's World</i>
08:00 - 10:30 AM	IPATA Membership & How It Will Benefit Your Business	
	Program Overview	Manuel Leunda, Las Lunas
	IPATA's Origin & History	Dr. Walter Woolf, Air Animal Pet Moving Services
	IPATA's Network: How It Can Work For You & How You Can Work For IPATA	Don Uyeno, WorldCare Pet Transport
	IPATA Website	Cherie Derouin, IPATA Association Director
10:30 - 11:00 AM	Morning Break	
11:00 - 1:00 PM	Fundamentals Of Pet Shipping	
	Components Of A Pet Move	Sally Smith, Airborne Animals
	Customer Service: Benefits Of Working WITH Your Clients, Agents & Airlines, Not Against Them!	Derek Huntington, Shady Springs Pet Relocation Services
	Dealing With Airlines	Bibjana "Bibi" Popandonova, Move One Relocations
	Veterinary Presentation	Dr. David Landers, AirVets Pet Relocation
1:00 - 2:00 PM	Lunch	
2:00 - 3:30PM	Fundamentals Of Pet Shipping (continued)	
	Developing Your Quotation	Stacy Tucker, Ferndale Kennels & Cattery
	Best Routing For Your Pet Shipment	Marcel Brozius, Ace Pet Moving
	Workgroups	
3:30 - 3:45 PM	Afternoon Break	
	Handling Aggressive Dogs	Tim Cruser, Come Sit Stay
	Special Kennels For Special Situations	Simon Jackson, Dogtainers Australia
4:45 - 5:00 PM	Closing Session: Survey	
6:30 - 8:30 PM	<p>Icebreaker Reception</p> <p>"Welcome to Hong Kong" hosted by the following Asian members:</p> <p>Hosted bar provided by: <i>Delta Cargo</i></p>	<p>Hosted by IPATA members in the Asia Region</p> <ul style="list-style-type: none"> • <i>The First Class Pet</i> • <i>Ferndale Kennels & Cattery</i> • <i>Universal Relocations</i> • <i>Ferndale Kennels and Cattery</i> • <i>Pet Express - China (Asian Tigers)</i> • <i>Groovy Pet Transport</i> • <i>Export-A-Pet</i> • <i>Worldcare Pet Transport (TYO)</i> • <i>High Relocation Worldwide, Inc</i>

November 6 Optional Activities

SUNDAY

07:00 - 09:00 AM	Networking Breakfast Buffet	<i>Sponsored by ... Move One Relocations</i>
08:00 - 09:00 AM	Registration Desk Opens	
	WELCOME COFFEE	<i>Sponsored by ... Export-A-Pet</i>
09:00 - 11:00 AM	ANNUAL MEMBERS MEETING	
11:00 AM	ON-THE-GO SNACK BREAK	<i>Sponsored by ... Goldenway International Pets</i>
11:00 AM - 6:00 PM	Optional sightseeing activities	
6:30 PM	Leave hotel for evening activities	
	Group Dinner	

November 7 International Conference

MONDAY

06:30 - 07:00 AM	Exhibit Set Up	
07:00 - 08:30 AM	Networking Breakfast Buffet	<i>Sponsored by... Mitchville K-9 Kennels & Ricted Kennels</i>
08:00 - 08:30 AM	Conference Registration; Silent Auction items available for bidding	
	Welcome Coffee	<i>Sponsored by... Pet Air Mexico SA DE CV</i>
08:30 - 09:30 AM	Conference Opens	
	Welcome & Opening Remarks	
09:30 - 10:00 AM	Morning Break	<i>Sponsored by... United Airlines</i>
10:00 - 11:30 AM	<i>Speaker: Jonathan Low</i>	



Jonathan Low

Relationship Mastery & EQ
 leadership Coach / International
 Motivational Speaker

IMAGINE the Possibilities!

Jonathan Low is an inspirational, motivational and transformational speaker that inspires, challenges and empowers people to rise up from their current state and imagine the possibilities and potential that is within them. It is about experiencing the breakthrough in achieving success on both professional and personal levels. Imagine the possibilities for greater performance, productivity and profitability!

Jonathan's unique ability to connect, engage and relate to his participants immediately enhances his affinity with them. Besides that, his sessions are highly practical and applicable with his refreshing approaches, presentation styles and ideas for the audience to embrace, making him a highly sought after facilitator and speaker, in delivering his high impact programs that enhances the learning and knowledge gained.



November 7
M O N D A Y

International Conference

11:30 - 12:00 PM	Group Photo	<i>Sponsored by... Manoir Kanisha (Folder) Move One Relocations (Photo)</i>
12:00 - 1:30 PM	Awards Luncheon	<i>Sponsored by... Dubai Kennels & Cattery</i>
1:30 - 3:00 PM	Airlines & Professional Pet Shippers: Working More Closely Together	
	New Technology for Tracking Your shipment: An Inside Look at "Sentry 400 FlightSafe™"	Nikki Cuban, OnAsset Intelligence, Inc.
	Emirates Sky Cargo	Aynur Rasulova-Rzepa, Emirates Sky Cargo
	KLM / Air France	Raymond Tilburg, KLM/Air France
	Continental Airlines / United Airlines	Lisa Meador Schoppa, United Cargo
	Lufthansa Cargo	Axel Heitmann, Lufthansa Cargo
3:00 - 3:15 PM	Afternoon Break	<i>Sponsored by... United Airlines</i>
3:15 - 5:00 PM	Training Workshops	
	SESSION #1	
	A. Handling Aggressive Dogs - Advanced	Tim Cruser, Come Sit Stay
	B. New Regulations for Shipping into New Zealand	Denise Clark, Shado-Lans
	SESSION #2	
	C. Payment Policies for Pet Shippers: Options, Problems and Solutions	Todd Carson, Dubai Kennels and Cattery & Tim Harris, Manoir Kanisha
	D. Pet Travel Scheme Changes for 2012	Philip Knowles, JCS Livestock
6:00 - 8:00 PM	Cocktail Reception Hosted by United Airlines	
EVENING OPEN	Suggestion: Temple Street Market	



November 8
T U E S D A Y

International Conference

07:00 - 09:00 AM	Networking Breakfast Buffet	<i>Sponsored by ... Move One</i>
08:00 - 09:00 AM	Conference Registration; Silent Auction items available for bidding	
	WELCOME COFFEE	
09:00 - 9:30 AM	Training Workshops: Country Profiles	
	Session #1	
	A. Hong Kong	Stacy Tucker, Ferndale Kennels and Cattery
	B. Korea	Bright Yoon, High Relocation Worldwide, Inc.
9:40 - 10:10 AM	Session #2	
	A. Japan	Ayumi Sakamoto, Mitsui Soko Air Cargo Inc.
	B. Vietnam	David Muller, Saigon Express Agency Limited (SEAL Vietnam)
10:100 - 10:30 AM	MORNING BREAK	<i>Sponsored by ... Breeny Boarding & Quarantine</i>
10:30 - 11:00 AM	Session #3	
	A. China & Mongolia	Mary Kiy, Globy Pet Relocation
	B. India & Sri Lanka	Rishya Hemchandra, Yashbans
11:00 - 11:40 AM	Session #4	
	A. Thailand	Tiddy Teerawit, Boonma Moving & Storage Co
	B. Indonesia	Juda Adisusanto, Groovy Pet Transport
12:00 - 1:00 PM	Appreciation Lunch	
1:00 - 2:30 PM	General Sessions	
	<ul style="list-style-type: none"> Disaster Preparedness 	Lisa Meador Schoppa, United Airlines
	<ul style="list-style-type: none"> Open Forum: Handling Emergency Situations 	Sally Smith, Airborne Animals
2:30 - 3:00 PM	Closing Session	
3:00 PM	Meeting Adjourned	
	Silent Auction Items - Announcement of winners; pay and pick up auction items.	
4:00 - 5:00 PM	Post Conference Board Meeting	